



Berkeley Lab Small Business Program

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Small Business Liaison Officer



Agenda

- ✓ Small Business Program Mission & Vision
- ✓ Federal Procurement Background
- ✓ Non-Competes & Set-Asides
- ✓ Small Business Utilization & Metrics
- ✓ Becoming An LBNL Supplier
- ✓ Q & A





Small Business Program

Mission

To support the growth and development of small business concerns by providing them with *maximum* opportunities to ensure their inclusion in the subcontracting process

Vision

To be a role model in creating small and minority business success stories in support of the world-class science at Berkeley Lab

- **Small Business Act** - Public Law 95-507 (as amended)
- **DOE P 547.1A** – Small Business First Policy
- **FAR Clause 52.219-8**
 - LBNL’s Small Business Program
- **FAR Clause 52.219-9**
 - LBNL’s SBSP



Non-Competes & Set-Asides

- Subcontracts 25k -150K Non-Compete or Set-Aside for small business(es)
- Subcontracts exceeding \$150K set-aside using rule of 2
- Construction subcontracts up to \$3M set-aside for small businesses



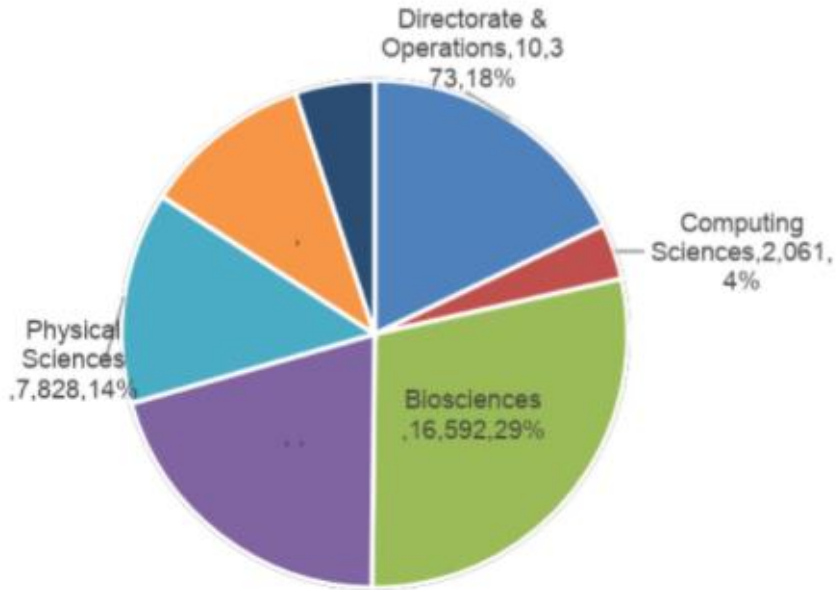
Non-Compete

- Subcontracts \$4M or less may be awarded on a non-competitive basis to a HUBZone (**Up to 6.5m Manufacturing**)
- Subcontracts \$3.5M or less may be awarded on a non-competitive basis to a SDVOSB (**Up to 6.m Manufacturing**)
- Subcontracts \$4M or less may be awarded on a non-competitive basis to 8(a) concerns (**Up to 6.m Manufacturing**)

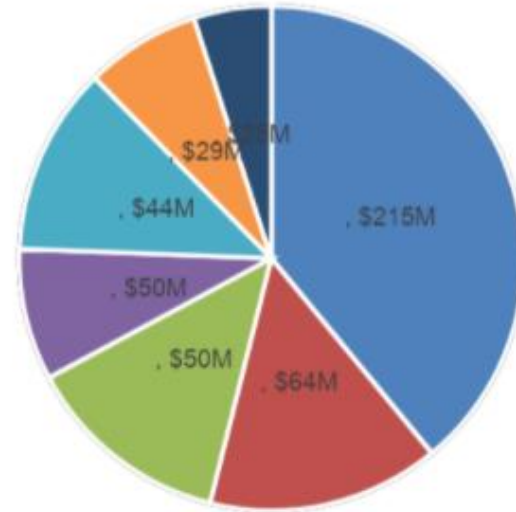


FY21 Volume / Spend

FY21 Volume by Area (Total – 53,097)



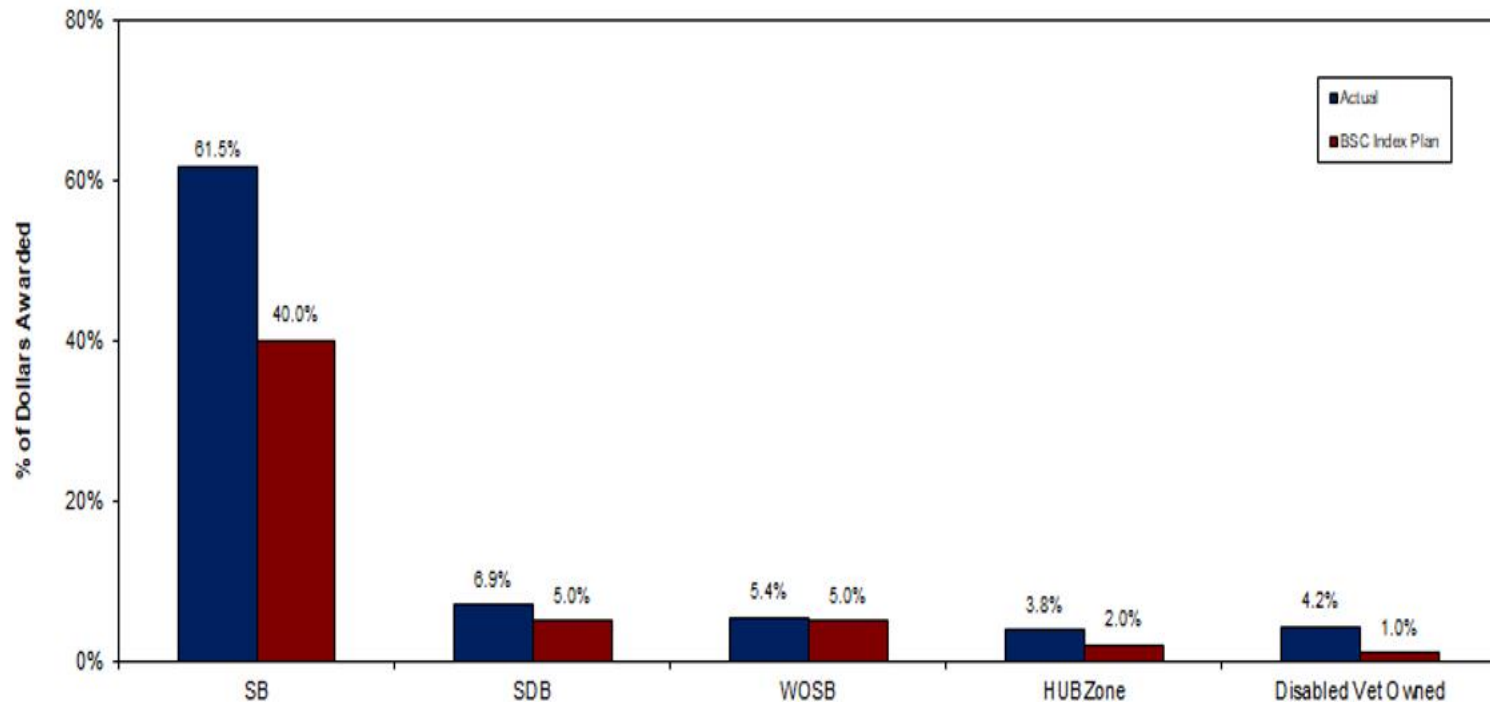
FY21 Spend by Area (Total \$477M)



Small Business Program Performance

Socioeconomic Results Thru Feb '22 (\$142.4m)

FY22 Year-to-Date Socioeconomic Performance







Becoming a Supplier

System Award Management (SAM.GOV) Registration

LBNL Registration

BERKELEY LAB's Supplier Registration Form

Completing the form allows you to be added to our internal supplier database, which is used by our Procurement personnel and by technical end users when they perform market research.

 pmccants@lbl.gov (not shared) [Switch account](#) 

Description of Products/Services
Please use short description. Maximum: 100 words.

Your answer _____

Company Name

Your answer _____

General Provisions

Click on a subject area for General Provisions specific to that area.

The General Provisions are applicable to solicitations and awards for the indicated types of procurements. To view an earlier version of the General Provisions, click [here](#) or contact the [Berkeley Lab Procurement Specialist](#).

- [General Provisions for Architect-Engineer Services](#)
- [General Provisions for Commercial Supplies and Services](#)
- [General Provisions for Commercial Supplies and Services \(Foreign\)](#)
- [General Provisions for Consultant Services](#)
- [General Provisions for Equipment Lease](#)
- [General Provisions for Fixed Price Non-Commercial Supplies & Services](#)
- [General Provisions for Fixed Price Construction](#)
- [General Provisions for Cost Reimbursable Subcontracts](#)
- [General Provisions for Cost Reimbursable \(No Fee\) Subcontracts \(with Educational Institutions and Nonprofit Organizations\)](#)
- [General Provisions for Standard Research Subcontracts](#)
- [General Provisions for Time & Material Subcontracts](#)



Forecasting

Show entries

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Description of the Acquisition	Acquisition Type	Acquisition Vehicle	Estimated Value	Estimated Fiscal Year & Quarter of RFP Release
Small Business Partner for eBuy/eCommerce Industrial and Scientific Catalogs	Services	Master Agreement	>\$10 million	FY2022 Quarter 1
Analytical Laboratory Testing Services	Services	Master Agreement	\$1 to 3 million in total	FY2021 Quarter 4
Environmental Support Services	Services	Master Agreement	\$5 to 9 million in total	FY2021 Quarter 4
Tree Trimming Services	Services	Master Agreement	\$1 to 2 million	FY2021 Quarter 4
Waste Services	Services	Subcontract	\$1 to 2 million	FY2021 Quarter 4
ESnet 6 - High Touch Hardware	Technology	Subcontract	\$3 to 5 million	FY2021 Quarter 4
Ecommerce Platform	Technology	Subcontract	\$500k-\$1 million	TBD
LCLS-II HE-SXR Undulators	Technology	Subcontract	\$3 to 5 million	TBD
Storage Equipment (related to NERSC)	Technology	Subcontract	\$500k-\$1 million	TBD
Cost Estimating Services	Construction/Design	Master Agreement(s)	\$500k each; multiple awards	FY2022 Quarter 4

Showing 1 to 10 of 14 entries

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LBNL Supplier Registry

<https://procurement.lbl.gov/welcome-to-procurement-property/small-business-program/>

LBNL Potential Subcontracting Opportunities

<https://procurement.lbl.gov/welcome-to-procurement-property/become-a-supplier/project-opportunities/>

System for Award Management (SAM.Gov)

<https://sam.gov/content/home>



Contact Information

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